

AIR – THE MOST BASIC ELEMENT OF LIFE IS ALSO ONE OF THE MOST ADVANCED METHODS OF PRESSURE REDISTRIBUTION...

SOF•CARE® STATIC AIR THERAPY

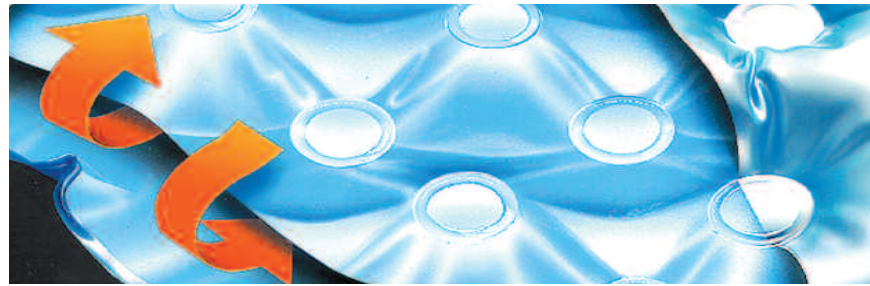
  
**Gaymar**®  
Your patients. Our commitment.

### Elevating Air to a Whole New Level

The exceptional clinical effectiveness of Gaymar's Sof-Care Technology is based on one simple, yet vital, element: air. Sof-Care harnesses the unique support that air can provide to achieve true pressure redistribution.

### Higher Standards of Care

Gaymar, the world's leading manufacturer of static air devices, has held itself to the highest standards of patient care for more than 50 years, maintaining a strong commitment to providing quality, cost-effective products. In keeping with this philosophy, the Sof-Care design provides true pressure



Three layers of more than 300 interlocking air cells freely redistribute air to relieve pressure.

redistribution by preventing blood flow from being occluded. Over time, even in as little as two hours, diminished blood flow to and from the cells can result in tissue death and pressure ulcer formation. Sof-Care effectively redistributes pressure, preventing new pressure ulcers from forming and allowing existing ones to heal.

### Superior Design

Sof-Care's design utilizes unique 3-layer air cell technology. Sof-Care bed cushions are composed of three distinct layers of more than 300 compensating air cells. The cells are interconnected through a series of air channels. As the cells exchange air, the patient's weight is redistributed

over the entire surface of the cushion. The proficiency of Sof-Care cushions has been proven in clinical studies. In fact, Sof-Care has effectively treated millions of patients as an essential component in prevention and treatment protocols.

### Infection Control

The Sof-Care family of products can help reduce cross contamination of bacteria, including MRSA, because they are single patient use.

# AIR makes Sof-Care® a superior solution for preventing and treating pressure ulcers.

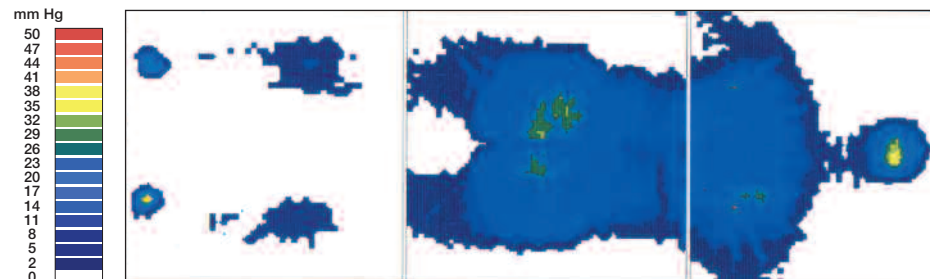
### Unique Qualities

Sof-Care is unlike any other inflated device. That's because after several hours, Sof-Care looks as soft as it feels, "customizing" itself to the body weight and configuration of each individual patient. By conforming to the patient, Sof-Care prevents external pressures from compressing, becoming rigid and adding pressure to body tissues. Throughout its use, Sof-Care remains clinically effective. A simple hand check is all that is needed to ensure the cushion is maintaining proper pressure. Today a myriad of product options exist for pressure

ulcer management. But the simple truth is, air is effective, economical, practical and easy to use. For those reasons, Sof-Care is an extremely viable solution for pressure ulcer prevention and

treatment. Studies show that prevention of pressure ulcers alleviates unnecessary patient discomfort and saves thousands of dollars in treatment and follow-up costs. Therefore, it's

essential to develop and implement a pressure ulcer management protocol. Nutrition, incontinence, mobility and pressure redistribution all play important roles in an overall pressure ulcer management strategy. Sof-Care helps to make your prevention and treatment protocols work. In fact, it is as effective in redistributing pressure as a flotation therapy bed (1), yet requires minimal nursing intervention.



Sof-Care provides therapeutic pressure redistribution.

Reference: (1) Pressure Relief Capabilities of the Sof-Care Bed Cushion and the Clinitron Bed. JoAnn Maklebust, MSN, RN, CS, Mary Y. Sieggreen, MSN, RN, CS, Linda Mondoux, MS, RN, CS; Ostomy/Wound Management, The Journal for Extended Patient Care Management, Volume 21, Winter 1988.

## Hospitals

Exceptional clinical quality, cost-effectiveness and convenience make Sof-Care a versatile hospital-wide solution.

**"I have used the Gaymar Sof-Care Bed Cushion for the past 13 years. "**

"I introduced the bed cushion in three different hospitals, after trialing several different products. In one 819-bed hospital, Sof-Care was used for high-risk patients, reducing pressure ulcer incidence from 2.3% to 0.2%, at a savings of \$5,625 per patient."

Judith Conway, RN, MS, ET  
Cromwell, CT



## Nursing Homes

Durable and easily cleaned, Sof-Care provides long-term pressure redistribution for residents confined to their beds.

**"The Sof-Care Powered Air Overlay was the product of choice six years ago when it was first introduced at our facility."**

"It continues to be the product of choice today due to its superior pressure redistribution capability, ease of use, uncompromising quality and proven cost-effectiveness. In long-term care we require products that last. We have Care-Free Companion Pumps in our facility that are six years old, and they work today like the day we received them."

Dottie Millar, RN, DON  
Moraga, CA



## Home Care

Economical Sof-Care products are simple to set up and maintain, making them ideal for home use.

**"Sof-Care is my preferred pressure ulcer management product."**

"I have relied on its clinical performance for over 15 years. We use Sof-Care for our high-risk patients, including treatment of pressure ulcers, reducing our need for specialty beds. Sof-Care is cost-effective and user-friendly. Its simplicity makes it preferable to complex and expensive specialty beds."

Pat Hottenstein, RN, BA, CWOCN  
Syracuse, NY



## Other Sof-Care Pressure Redistributing Products

### Sof-Care Series Bed Cushions



Offer the same true pressure redistribution as our other Sof-Care products, but with the added benefit of nonwoven material on either both sides (SC440) or one side (SC460). The soft, cool fabric provides a textured, more comfortable surface for the patient.

### Sof-Care Long-Term Bed Cushions



Sof-Care Long-Term Bed Cushions are the optimal choice for patients requiring pressure redistribution over an extended time.

### Sof-Care CF300 Care-Free Companion® Pump



Add a CF300 Care-Free Companion Pump to a Sof-Care bed cushion, and you have a convenient, economical, powered air overlay system. The CF300 acts as a "silent nurse", so you are free to care for patients, as the pump maintains the appropriate pressure level and even compensates for accidental needle pricks.

### Sof-Care Chair Cushions



Gaymar's pre-inflated chair cushions reduce pressure by redistributing the patient's weight. The affordably priced cushions combine support, comfort and durability. Washable terry cloth covers are also available.

### Sof-Care HeelCare® Boot



The HeelCare Boot lifts the heel off the bed surface, eliminating tissue interface pressure. The boots come pre-inflated and ready-to-use. The lightweight, comfortable design is easy to apply and adjust.

### SPR-Plus® Low-Air-Loss System



The SPR-Plus offers cost effective Low-Air-Loss System therapy that prevents and treats pressure ulcers. The quiet yet powerful control system automatically senses and maintains selected pressure.



### **Clinically Effective**

Sof-Care continually provides therapeutic pressure redistribution.\*

### **Cost Efficient**

Sof-Care offers low per-patient cost for pressure ulcer prevention and treatment. Sof-Care can virtually eliminate the need for specialty bed rental products for pressure management.

### **Helps Reduce Cross Contamination**

Single patient use pressure ulcer management overlays and accessories can assist in reducing cross contamination because they are disposable.

### **Automatic Inflator**

The Sof-Care inflator inflates the bed cushions in one minute. It provides proper air pressure for Sof-Care cushions without over-inflating.

### **Care-Free Companion Pump Does the Maintenance**

The automatic companion pump offers a complete system for initial cushion inflation and maintains correct cushion pressure for optimum therapy. The Care-Free Companion even compensates for accidental pinholes in the cushion.\*

### **Continuing Patient Care**

Sof-Care follows the patient out of the hospital to the home or alternate care facility. It's easy to use, lightweight, and gives the patient pressure redistribution protection in any care setting.

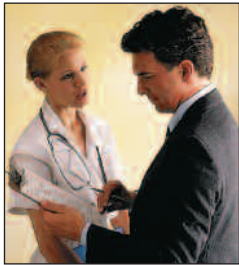
### **Accepted by Healthcare Providers Nationwide**

Sof-Care is readily available and meets all clinical purchasing requirements for hospitals, alternate care facilities and group purchasing organizations. We can customize a product program for you.

\*Test data available upon request.

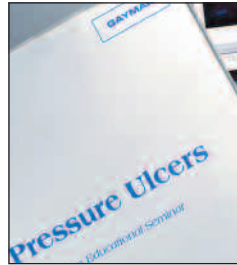
**Gaymar educational tools help support your PUM protocol.**

**Pressure Ulcer Prevalence Audits**



Gaymar will assist your facility with the protocol and assistance needed to conduct a pressure ulcer prevalence audit. Contact Gaymar to develop a partnership for improved patient outcomes.

**Pressure Ulcers Education Seminar**



Earn CE Credits with our comprehensive Educational program. Topics covered include etiology, risk assessment, prevention and treatment of pressure ulcers. Available on DVD.

**The Gaymar Institute Journal**



Online newsletter for information in the areas of research and development for pressure ulcer and temperature management. Published by Gaymar Industries, Inc. at [www.gaymar.com](http://www.gaymar.com).

**The Full Sof-Care Line**

PRODUCT NAME	CUSHION	PUMP	CUSHION/PUMP COMBO	CUSHION WARRANTY	PUMP WARRANTY
Sof-Care Cushion/Original	SC402		CF402	30 days	1 year
Sof-Care Cushion/Cloth on Both Sides	SC440		CF440	30 days	1 year
Sof-Care Cushion/Poly Side and Cloth Side	SC460		CF460	30 days	1 year
Sof-Care Plus Bed Cushion	SC840		CF840	2 year	1 year
Sof-Care Plus® Long-Term Care Cushion	SC427		CF427	180 days	1 year
Sof-Care Care-Free Companion® Pump		CF300			1 year
Sof-Care Inflator		SC505			1 year
Sof-Care Chair Cushion & Cover	CC476CE/462			30 days	
Sof-Care Plus Long-Term Chair Cushion	CC480GCE			180 days	
Companion® Hand Pump		HCP700			90 days
HeelCare® Cushion Overlay	HC200CE			30 days	
HeelCare Boot, One Size Fits Most	HCB2001			30 days	
HeelCare Boot, Small, Long w/ Traction Grommet	HCB203SL			30 days	
HeelCare Boot, Medium, Long w/ Traction Grommet	HCB204ML			30 days	
HeelCare Boot, Large, Long w/ Traction Grommet	HCB205LL			30 days	
HeelCare Boot, Multipack	HCB206MP			30 days	
Sof-Care OR Cushion	OR422			30 days	

Also available from Gaymar: SPR-Plus® is a powered low-air-loss system, which provides pressure redistribution and allows you to customize the settings.



**Gaymar Industries, Inc.**  
 10 Centre Drive  
 Orchard Park, NY 14127  
 Toll Free 1.800.828.7341  
 Fax 1.800.993.7890  
 International +1 716.662.8636  
 International Fax +1 716.662.0730  
[www.gaymar.com](http://www.gaymar.com)

Available in Canada through  
**Waterloo Bedding Co. Ltd.**  
 825 Trillium Drive  
 Kitchener, ON N2R 1J9  
 Toll Free: 1.800.203.4293  
 519.742.4447  
 Fax: 519.742.3699