

## The NEW EasyCare®

The bed you know and love, just Easy-ier to use & Easy-ier to choose.

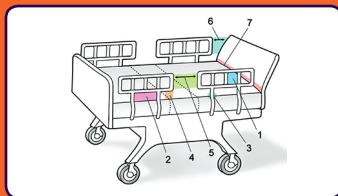
**You said you loved your EasyCare. You wanted it to do even more. We listened.**

Introducing the next generation of EasyCare!

- ◊ Easy-ier to choose for more of your residents (NEW 600 Lb SWL)
- ◊ Easy-ier to use for staff (NEW Caregiver Connect controls)
- ◊ Easy-ier integration into your safety and safe patient handling programs (HBSW & 3rd Party certified safety).



### OTHER ENHANCEMENTS



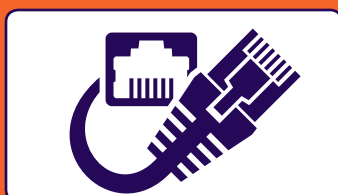
#### ENHANCED SAFETY

Fully compliant with U.S. Food and Drug Administration's (FDA) "Hospital Bed System Dimensional and Assessment Guidance to Reduce Entrapment"; 3rd party tested and approved to the newest safety standards.



#### TRANSPORT CERTIFIED

Making admissions easier, safer and more comfortable; admit new residents with fewer transfers. Housekeeping is easier when resident can remain undisturbed in bed.



#### EASIER CONNECTION

Improved care giver access and control

◊ **In 2014, I bought an EasyCare® model bed frame. Is that bed still available?**

The NEW 600lb EasyCare bed system is an upgrade to the previous model including the frequently requested expanded weight capacity. The good news is all of the features that were available in the 2014 model are still available in the new EasyCare. The better news is you have access to added features. The best news is ordering is even simpler. Just pick the features you want and configure your EasyCare!

◊ **New usually means more expensive – how much more does this new EasyCare cost?**

EasyCare represents Easy value and Joerns is dedicated to maintaining that position. In fact, the new bed includes more features at the **SAME** EasyCare value. It's never easy to meet your budget, especially in these tough times. EasyCare makes that Easy-ier too!

◊ **Why should I buy the new EasyCare bed for my facility?**

EasyCare now combines its industry-leading benefits with some new capabilities that make it an even Easy-ier decision when choosing a bed system to provide the utmost safety for your residents and the best value for your facility. The new EasyCare is the ideal balance when you are looking to stretch your dollars but not challenge your principles for Care and Safety.

◊ **What changed? Why?**

We are STILL a standardization platform – the renovated EasyCare IS the EasyCare you know and love, only better. EasyCare now offers expanded capacity, enhanced safety and transport capability. Reduce surprises on Survey with the latest safety standard while expanding capacity and capability.

◊ **When will the new EasyCare bed frame be available?**

We are making this as Easy as possible. The NEW EasyCare is available through our new JoernsNOW program - our new next day shipping guaranteed program. New beds, parts, and accessories are all Easy-ier to get than ever!

◊ **Does the new EasyCare version use different service parts?**

The new EasyCare has new service parts kits ready and available where needed, but key parts remain the same - we want to make service Easy-ier too! A hallmark of the Joerns brand is our unwavering aftermarket service and support. We will continue to support our products and customers in all stages of ownership; upgrading to the latest safety standards.

◊ **Can I trade in my legacy EasyCare bed frame on a brand new EasyCare bed frame?**

Joerns is proud of its legacy of lifelong customer relationships and repeat purchases. Your Joerns representative will be happy to meet with you and discuss the options available to meet your needs.

## Our JoernsNOW™ Program

**Next-day shipping on our most popular products...**

**Guaranteed.**

With next-day shipping, our JoernsNOW™ program offers fast shipment of your favorite products. You can order these in-stock items with confidence. Less time waiting for product means more time focusing on the things that matter – caring for your residents. To view all complete program details and all available JoernsNOW™ products, visit [www.Joerns.com](http://www.Joerns.com)